Jeremy Goodwin

EDUCATION

2026 PhD, History, Cornell University
Committee: Lawrence Glickman (Chair), Russell Rickford, Julilly Kohler-Hausmann, Nicholas Mulder

2022 MA, History, Cornell University

2018 BA, History (High Honors), University of California, Berkeley

AWARDS/GRANTS

2026 Messenger-Chalmers Dissertation Award, Department of History, Cornell University

2024 Summer Research Grant, History & Political Economy Project
Graduate School Research Travel Grant, Cornell University

2023 Alfred D. Chandler Jr. Travel Fellowship, Harvard Business School
K. Austin Kerr Prize (best first paper delivered at the Business History Conference)

2022 American Studies Program Research Grant, Cornell University

2021 Exploratory Research Grant, Hagley Museum and Library, Wilmington, DE

PEER-REVIEWED PUBLICATIONS

"Teaching the Entrepreneurial Mindset: Conservatives, the 'Underclass,' and the Rise of Youth Entrepreneurship Education, 1981-1999." *Modern American History* (forthcoming).

PUBLIC WRITING

"Entrepreneurs, Job Creators, and the Neoliberal Politics of Small Business," *1980s Politics, Culture, and Memory* (digital exhibition), Cornell Public History Initiative, Spring 2021, https://blogs.cornell.edu/1980s/2022/06/26/the-neoliberal-politics-of-small-business.

SELECTED PRESENTATIONS

2024 "Educating Entrepreneurs: Small Business Development Centers and the Making of Neoliberalism in the US, 1964-1980." History of Education Society Annual Conference. Chicago, IL. November 8.

"Developing Entrepreneurs: Achievement Motivation Training, Race, and the Origins of Modern Entrepreneurship Education." Business History Conference. Providence, RI. March 16.

2023 "Constructing the Entrepreneurial Mindset: David McClelland, Modernization Theory, and the Promise of Economic Development in the Postwar US." Annual Meeting of the Society for US Intellectual History. Denver, CO. November 11.

"Economic Development During the 'Age of Reagan': The Promise and Limitations of Enterprise Zones in the 1980s." Age of Reagan Conference. Ronald Reagan Presidential Library and Museum. Simi Valley, CA. August 5.

"From Economic Literacy to Entrepreneurial Literacy: The National Foundation for Teaching Entrepreneurship and Business Conservatism in the United States, 1987-1999." Business History Conference. Detroit, MI. March 18.

2022 "The Entrepreneurial Small Business in Historical Perspective: David L. Birch and the Politics of Economic Development in the 1980s and 1990s." Annual Meeting of the Society for US Intellectual History. Boston, MA. November 5.

2021 "What is Neoliberalism?" Guest Lecture. HIST 1640: US History since the Great Depression. Cornell University. November 29.

TEACHING EXPERIENCE

As Instructor of Record

Spring 2026	HIST FWS 1200: The Idea of Entrepreneurship in Modern America, Cornell University
Fall 2025	HIST FWS 1200: Movements for Economic Justice in the Modern US, Cornell University
Fall 2022	HIST FWS 1200: The Idea of Entrepreneurship in Modern America, Cornell University

As Teaching Assistant

Fall 2023	HIST 2680: The United States in the 1960s and 1970s, Cornell University
Spring 2023	HIST 1540: American Capitalism, Cornell University
Spring 2022	HIST 1540: American Capitalism, Cornell University
Fall 2021	HIST 1640: US History since the Great Depression, Cornell University
Spring 2021	HIST 2680: The United States in the 1960s and 1970s, Cornell University
Fall 2020	HIST 3081: Stability and Crisis, Cornell University

PROFFESSIONAL MEMBERSHIPS

Society for US Intellectual History
Business History Conference